

# *Deborah K. Stout*

## **EDUCATION**

*Arizona State University*

## **EMPLOYMENT HISTORY**

*Deborah Stout was the Office Manager, Secretary and Receptionist for Stout Canfield Company in 1978. She became a partner of Stout Management Company in 1980, and became the sole owner and President upon its purchase from Mark Stout in 1989. Under Deborah's direct leadership, Stout Management Company has more than tripled its portfolio and employee base to become one of the most respected property management firms in Nevada.*

## **COMMUNITY INVOLVEMENT**

- \* *Gift Giving Advisory Board of Meadows School*
- \* *Cox Communications Advisory Board*
- \* *Valley Hospital Advisory Board*
- \* *The Animal Foundation Advisory Board*

## **TECHNICAL SKILLS**

- \* *Accredited Resident Manager (ARM) and Certified Property Manager (CPM) from the Institute of Real Estate Management*
- \* *Certified Apartment Property Supervisor (CAPS) from the National Apartment Association*
- \* *Certified Occupancy Specialist (COS) through the National Council for Housing Management*
- \* *Has made Stout Management Company an Accredited Management Organization (AMO) by the Institute of Real Estate Management*
- \* *Past President of both the Nevada Apartment Association and Institute of Real Estate Management, and a national course instructor for both organizations teaching several on-site management curriculums*
- \* *Licensed Nevada Real Estate Corporate Broker*
- \* *Member of the Greater Las Vegas Association of Realtors*
- \* *Proven ability to increase property value through creative marketing, cost controls, contract negotiations, and personnel evaluations*
- \* *A life long resident of Las Vegas*

## **STOUT MANAGEMENT COMPANY**

- \* *Full service asset and property management company serving institutional, corporate, and individual client needs.*
- \* *Experienced and equipped to manage, lease and maintain all types of multi-family investments*
- \* *Aggressive approach to asset management for new construction, normalized and distressed properties assuring constant local focus on building value for the owner by creating a higher than average return to the investor.*
- \* *Proven track record in obtaining the maximum rental rates while controlling operating expenses*
- \* *Methodical, well-planned expansion into an industry that was in need of an organization with the expertise and vision to operate effectively in today's challenging marketplace.*
- \* *Hands on management approach with all clients to achieve the best solutions to their property's needs.*